



Condeco Sense is a unique wireless sensor that continually and accurately measures your workspace. It helps you understand the right type and right quantity of workspace for your company. Understanding how desks, meeting rooms, breakout and office spaces are used on a day by day and hour by hour basis providing valuable insight into property planning and how your real estate is being used. By presenting clear,

compelling data, Condeco Sense provides a flexible and comprehensive solution for your short or long-term needs. With both industry knowledge and leading technology informing each other, you will quickly recognise the potential to reduce your real estate costs and develop ongoing cost-saving initiatives.

How it works

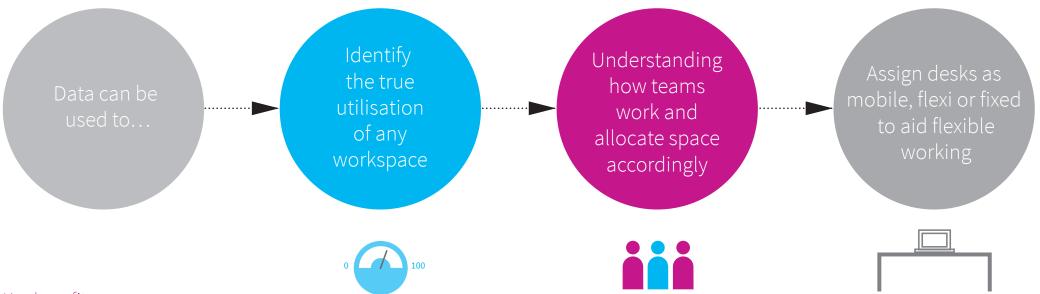
Condeco Sense is a small, discrete, easy to affix, wireless device that uses a dedicated, stand-alone network to gather utilisation data via a series of passive infrared signals. The sensors transmit utilisation data back to a centralised database in the Cloud, which is then presented back to you in easy to understand graphs and tables.

Using this data, we can provide you with a detailed report on how your workspace is being used, and feed back observations on how to adapt or change the space to meet your business objectives. This fully up-to-date, objective data can remove the need for expensive manual workspace utilisation audits.

The sensor can be applied to almost any type of contemporary workspace including: workstations, meeting room tables, VC suites, collaborative meeting spaces and dining areas.







Key benefits

Instant access to data

Condeco Sense provides a continuous flow of accurate, objective data that can be accessed instantly via any Internet enabled device.

This allows you to see the current use of your entire workspace at your desk or on the go.

No impact on IT

As a cloud-based solution that runs outside your corporate network, Condeco Sense has no impact on your network or IT department.

Minimal installation and running costs

Condeco Sense delivers unparalleled ROI. From as little as £2 per week, the sensor solution allows you the flexibility to use it on a temporary or permanent basis. The cost compares favourably to traditional walk through studies that can be both intrusive and inconclusive.

Impacting your work culture

Condeco has a detailed understanding of the steps you need to take to move to a more flexible working environment. We have worked with some of the biggest companies in the world in delivering change programmes that are driven by solid empirical data. Through our use of meeting room and desk booking solutions, we can introduce a change in workplace behaviour that can have a lasting impact on your work culture and environment.



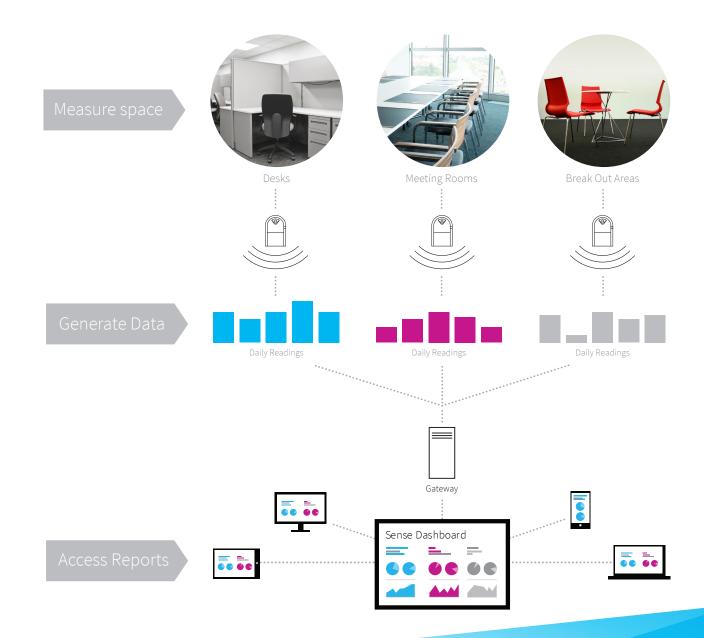
What Sense can do for you

Reduce real estate costs

By providing concise, factual data that clearly identifies where real estate savings can be made, Condeco's in-house consultants can devise a strategic workplace plan to best meet your requirements. Each plan we present has real estate savings at the core, with most business cases yielding a positive ROI.

Manage your workspace better

Condeco Sense gives you an in-depth understanding of the way space is actually used. With this valuable data at your fingertips, you can develop sophisticated and informed strategies to meet the demands of the people who use the workplace and identify efficiencies within your existing buildings.



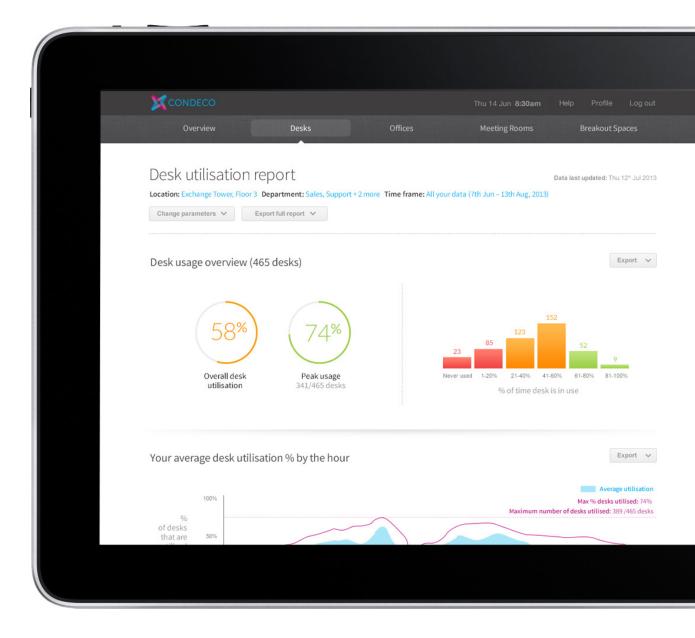


Support your Facilities Team

Condeco Sense reports show actual utilisation.
This can vastly improve building access control data or information held within CAFM systems.
The data also changes daily, building up an aggregated view of how every space is used.
This gives Facilities Managers the ability to quickly adapt their property strategies based on internal or external pressures. Having detailed utilisation reports readily available can also aid Disaster Recovery scenarios, where space needs to be found immediately due to an unforeseen event.

Develop new ways of working

With Condeco Sense data, we can identify different styles of working and position these into groups (e.g. mobile, flexi or fixed) based on your desk space requirements. This enables you to 'right size' your real estate and remove or reallocate under utilised space, creating a more efficient working environment.





Key functionality



Small and discrete wireless utilisation sensor



Cloud-based reporting portal giving clients access to up-to-date utilisation data through any Internet enabled device





Low energy consumption - battery lasting over 2 years



Capable of measuring an individual workspace, floors, buildings or your total real estate portfolio





1400 readings per day



Suitable for any work place setting, including: workstations, meeting rooms, shared spaces, VC suites and dining areas

Condeco Sense removes the need for expensive manual workspace utilisation audits



About Condeco

Powering Change

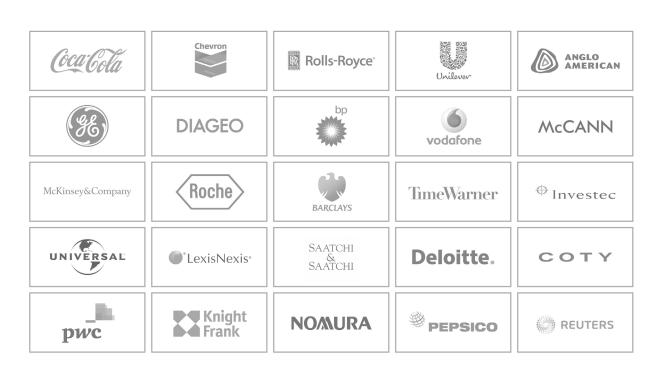
Condeco is the leading provider of integrated meeting room, desk booking and space utilisation technologies. Our robust software and exceptionally designed hardware is the most feature-rich and versatile on the market.

Condeco's complementary product suite is designed to provide a seamless experience, with technology and insight informing one another to help you better understand and improve your workplace. We are a full service company, uniquely positioned to provide clients with an end-to-end solution and offer 24/7 support across the globe. Our integrated departments encompass research, design, development, services and support.

Condeco powers your business to change the way you work and manage your real estate more effectively.

Who We Work With

Millions of people are using Condeco worldwide, including some of the largest blue chip organisations across the globe:



Our Global Network

Condeco has offices across America, Asia, Australia, Africa, Europe and the Middle East as well as strategic partners across the world.



Contacts

Americas (East Coast)

370 Lexington Avenue Suite 1409 New York NY 10017

USA

Tel +1 917 677 7600

americas@condecosoftware.com

Americas (West Coast)

Lincoln Court, Suite 155 2105 South Bascom Avenue Campbell, San Jose California, 95008 USA

Tel +1 408 508 7330

americas@condecosoftware.com

Asia

14th Floor, Building 10 Tower C DLF Cyber City Gurgaon 122002

India

Tel + 91 124 476 0150 asia@condecosoftware.com

Australia & New Zealand

4th Floor 95 Pitt Street Sydney NSW 2000 Australia

Tel +61 (0)2 8960 6199 anz@condecosoftware.com Europe (Switzerland)

Riedstrasse 10 Zürich-Dietikon

8953

Switzerland

Tel + 41 840 300 200

europe@condecosoftware.com

Europe (UK)

8th Floor Exchange Tower 2 Harbour Exchange Square London E14 9GE

UK

Tel +44 (0)20 7001 2020

europe@condecosoftware.com

Middle East

Almas Tower 49th Floor, JLT

Dubai

United Arab Emirates

Tel: +971 50 457 8924

 ${\bf Middle East@condecosoftware.com}$

South Africa

45 Wessel Road Rivonia

2128 Johannesburg

South Africa

Tel: +27 (0)11 844 9900

africa@condecosoftware.com

Learn more about the full range of Condeco meeting room and desk booking solutions at

www.condecosoftware.com